



## Happy New Year from all at Teamsoft.

The Management and staff at Teamsoft would like to extend our best wishes to you for 2007. We hope it will be a very successful year for you.

At Teamsoft, we are looking forward to serving you through 2007 and we are delighted to announce that Stephen Burke has joined the Vantage team. Many of you will have known Stephen from Mentec and will recognise the wealth of experience he brings.

We are actively working on a Vantage Development Plan and we hope to bring you a range of new and exciting modules throughout the year as well as some enhancements to the standard product. Your feedback is very important as it helps us to focus on the key issues.

Our first new Vantage module—Vantage CRM is now complete and available. There is more information on Page 2. Please feel free to contact us at any time for an online demonstration.

## Thank you !

I am delighted to report that the transition of Vantage from Mentec has gone extremely smoothly and we are very much encouraged by the plethora of support and good wishes we have received from the customer base.

It is encouraging that so many of you recognise the strengths of the product and see the potential of an active customer-focused development plan. Some others of you need to be convinced - I'm working on that!!

I am delighted to see that the development team has responded quickly to an obvious need with the introduction of the new customer contact module. Next on the agenda is the module to allow you to email copy invoices to customers. This will be available in February.

Finally, can I take this opportunity to wish you and yours a very happy new year.

*Ted Murphy*

Managing Director



## Notes

### Still Printing IRP£ on your forms?

In the short time that we have been working with the product, we have noticed that a number of companies are still printing the Irish Pound Values on their invoices and statements. If this is the case for you and you would like to have it removed, please contact the help desk. This will not incur a charge.

### Need a helping hand?

Hopefully all your team are back, refreshed after the Christmas break. If not, you may be in need of a helping hand !! Teamsoft are now in a position to offer experienced Vantage Operators on a temporary basis to cover short term requirements.

So, if you need an extra pair of experienced hands to help with additional work or to cover for someone ill or on leave, please give us a call.

## Vantage On-Line Training Diary

### January 2007

Mon	Tue	Wed	Thu	Fri	Sat	Sun
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

### Schedule of Events

Adding extra data to your Customers and Products - the User-Defined Areas

Friday 12th January 1:00. Hosted by Jim O'Reilly

Managing Customer Contacts and Mailmerge with the new Vantage Contact Management System

Friday 19th January 1:00. Hosted by Jim O'Reilly

Identifying Cross-Sell and Up-Sell opportunities with Vecta.

Friday 26th January 1:00. Hosted by Gareth Murphy

To register for the events please email [joreilly@teamssoft.ie](mailto:joreilly@teamssoft.ie). We will then issue instructions on how to connect at the appropriate time. Please let us know about topics that you would like us to address as part of the On-Line training.

## New Vantage Module—Contact Management

Teamssoft are happy to announce the availability of the new Customer Contact Management module. This is the first new Vantage module to be released since Eurotrade. The CRM module is a direct response to Vantage Users' needs and it allows you to manage your customer contacts within the Vantage framework.

"We noticed that many customers were maintaining their customer details in Vantage but were using unstructured methods to keep track of their customer contacts" said Jim O'Reilly, Technical Director at Teamssoft.

"They were experiencing difficulties in keeping customers and contacts in sync. The new module will allow users to associate any number of contacts with a Vantage Customer record and it provides facilities for creating mailing lists, structured notes, appointments and email."

The CRM module is a Windows Based application effectively integrating Vantage with Microsoft Word and other PC based programs. It is available now at an introductory price of €350.00 per user.

#### Pre-Requisites:

Only available for Alpha based Vantage Systems

Alpha must be running TCP/IP or DECNET

PCs must be networked and must be running an MS Windows operating system.

