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Terence Kavanagh, Operations Manager, Laydex.

Decemeber 2016

Laydex– Required a single, integrated solution to modernise processes, drive efficiency and improve customer responses. Teamsoft provided a SAP Business One solution with all the answers, and got the system live in only eight weeks!

Laydex is a leading supplier of specialised roofing and flooring products to the construction sector and also has a significant general construction material supply business.

The company was using a system that was 20+ years old and with limited functionality which was unable to cater for their growing business. Management's priority requirements from a new system were for better controls over a rapidly growing product portfolio, improved visibility of stocks and increased automation of routine tasks in the business.

With particularly deep experience in the Distribution sector, Teamsoft were able to complete a full SAP Business One deployment for Laydex in only eight weeks. This super-fast project completion allowed Laydex to see almost immediate benefits from their new ERP system. Profitability and customer satisfaction have been improved through significant efficiencies and automation introduced into the “Order to Cash” process, and management visibility has been improved across the entire business.

“Because of SAP Business One we now have our entire business contained within a single system operating in “real time”. This means many previously laborious and labour intensive processes have been automated; as a result of which our customer responses are faster, mistakes and errors have been virtually eliminated and our offices are transformed to be practically paper free.”

Terence Kavanagh, Operations Manager, Laydex Limited.